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Seat No.

B.B.A. (Part - II) (Semester - III) (Revised) Examination, Nov. - 2013 MANAGEMENT OF BUSINESS SERVICES (Paper - I) Sub. Code: 43936

Day and Date : Monday, 25 - 11 - 2013

Total Marks: 40

Time: 3.00 p.m. to 5.00 p.m.

Instructions: 1) All questions are compulsory.

2) Figures to the right indicate full marks.

Q1) What is 'service'? Differentiate between goods and services.

[14]

OR

Define 'service'. Describe various basis in classification of services.

Q2) Write short answers (any two):

 $[2\times8=16]$

- a) What is product in services?
- b) Give various pricing methods in service.
- c) What is promotion and communication in services.
- d) Explain problems in service marketing

Q3) Write short notes (any two):

 $[2 \times 5 = 10]$

- a) Product policy in Banking services
- b) New economic policy and service sector.
- c) Recent Trends in Banking services.
- d) Customer care in Hotel services.